

Message Text

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PAGE 01 PARIS 15722 271545Z
ACTION EB-07

INFO OCT-01 EUR-12 ISO-00 FTC-01 TRSE-00 SSO-00 L-03
COME-00 SS-15 SP-02 NSC-05 H-01 NSCE-00 /047 W
-----271607Z 083564 /45
O 271539Z MAY 77
FM AMEMBASSY PARIS
TO SECSTATE WASHDC IMMEDIATE 3266

C O N F I D E N T I A L PARIS 15722

PASS TREASURY FOR SYVRUD

E.O. 11652: GDS
TAGS: EGEN, EFIN, EIND
SUBJ: CASE-POCLAIN ACQUISITION BID

REF: STATE 121646

OPERATIVE PORTIONS OF REFTEL DISCUSSED WITH
FRANCIS LORENTZ, CHIEF OF THE TRESOR FOREIGN
INVESTMENT OFFICE, WHO HAS BEEN WORKING DIRECTLY
WITH DE LAROSIERE ON CASE-POCLAIN BID. ACCORDINGLY,
LORENTZ WILL INSTRUCT FRENCH FINANCIAL COUNSELOR IN
WASHINGTON TO DISCUSS CASE WITH JOHNSON AND/OR
PERTSCHUK AT FTC ON MAY 31. HE WILL
EMPHASIZE THE EXTENSIVE BUT FRUITLESS GOF EFFORTS TO
FIND OTHER VIABLE BIDDERS, LEADING TO REFUSALS FROM
MASSEY-FERGUSON, PEUGEOT, VOLVO AND OTHERS. (MOST
OF SAME GROUND COVERED BY LORENTZ WITH FROST OF FTC
EARLIER THIS MONTH.)

IN VIEW OF SUNSHINE LAW APPLYING TO FTC, FRENCH ARE
RELUCTANT TO MAKE ANY FURTHER MENTION OF POLITICAL
AND "PSYCHOLOGICAL" ASPECTS OF CASE, BUT WE ASSUME
THESE COVERED SUFFICIENTLY IN CONVERSATION MENTIONED
REFTEL. WOULD SUGGEST, HOWEVER, THAT DEPARTMENT
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PAGE 02 PARIS 15722 271545Z

OFFICER CONTACT FRENCH FINANCIAL COUNSELOR PRIOR
TO HIS DEMARCHE TO GIVE HIM FULL BENEFIT OF
BACKGROUND CONTAINED IN REFTEL AND IN PARIS 15138.
GAMMON

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NNN

Message Attributes

Automatic Decaptioning: X
Capture Date: 01-Jan-1994 12:00:00 am
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: AGREEMENTS, ANTITRUST, DIPLOMATIC DISCUSSIONS, PROPOSALS (BID), BUSINESS MERGERS
Control Number: n/a
Copy: SINGLE
Sent Date: 27-May-1977 12:00:00 am
Decaption Date: 01-Jan-1960 12:00:00 am
Decaption Note:
Disposition Action: RELEASED
Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment: 25 YEAR REVIEW
Disposition Date: 22 May 2009
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
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Handling Restrictions: n/a
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Litigation History:
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